

### PT SRI REJEKI ISMAN Tbk PT Sri Rejeki Isman Thk QUARTERLY UPDATE



For the three months ended 31 March 2019 and 2018

### **Income Statements**

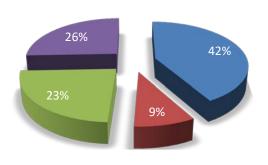
In Million USD	March 2019	March 2018	% Change
Gross Sales :			
Spinning	142.3	117.5	21.12%
Weaving	22.8	15.9	43.36%
Finishing	76.7	68.5	11.92%
Garment	75.1	65.6	14.44%
<b>Total Gross Sales</b>	316.8	267.8	18.31%
<b>Gross Profit</b>	64.8	48.6	33.33%
Operating Profit	52.5	57.7	(9.01%)
Net Income	28.0	38.1	(26.51%)
EBITDA	62.6	61.3	2.12%

### **Revenue Contributions**

### **Revenue March 2019**

24%

### **Revenue March 2018**



■ Spinning ■ Weaving ■ Dyeing/Printing ■ Garment

### **Financial Highlights**

Ratio	March 2019	March 2018
<b>Gross Profit Margin</b>	20.45%	18.15%
Operating Profit Margin	16.57%	21.55%
Net Profit Margin	8.84%	14.23%
EBITDA Margin	19.76%	22.80%
Operating Cash Flow (mio USD)	-14.7	25.3



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### **Financial Ratios**

Ratio	March 2019	December 2018
A/R turnover	6.0x	5.4x
Inventory turnover (days)	119	128
A/P Days	14	25
Net Debt to EBITDA	3.35	3.12
Interest Bearing Debt to Total Asset	0.56x	0.53x

### **Balance Sheets**

In Million USD	31/03/19	31/12/18
Cash and cash equivalent	135	128
A/R	226	196
Inventories	325	332
Fixed Asset	659	654
Advances	32	33
Prepaid Tax	2	3
Deffered Tax Assets	3	3
Other Assets	15	15
<b>Total Assets</b>	1397	1364

In Million USD	31/03/19	31/12/18
Short term loan	23	122
Medium term notes	65	65
A/P	21	59
Taxes payable	9	13
Accrued expenses and other liabilities	46	56
Long term loan	369	40
Notes payable	319	493
Total Liabilities	852	848
Equity	545	516
Total Liabilities and Equity	1397	1364



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### **Summary March 2019**

- Total sales increase by 18%, contributed from the increase in all segment: yarn, weaving, fabric, and garment sales which increase by 21%, 43%, 12%, and 14% each from previous year.
- Gross profit margin, net profit margin, & EBITDA margin increase as a result of increase in weaving and garment sales as of March 2019.
- Capex spending in March 2019 amounting to USD 15.8 million which in line with first quarter of full year target.
- Cash and cash equivalent amounting to USD 135 million shown a strong cash position compare with 2018 figure.
- The Company has strong support from local and international bank as proven by giving the syndication loan with total amount facilities USD 350 million.
- SRIL included in Kompas 100, Margin Trading, LQ45, and IDX 30.
- Company rated by 2 international rating agency with rating BB-/Stable from Fitch, and Ba3/Stable Outlook from Moody's. Local rating A+/Stable Outlook from Fitch Indonesia.

### **AWARDS**

- Top 5 GCG from Warta Ekonomi 2018
- The Most Influential Company of The Years from PPm & SWA 2018
- ❖ Indonesia Excellent Public Company from Warta Ekonomi 2018
- ❖ Most Powerfull Companies 2017 category Textile and Garment from Warta Ekonomi
- Top Emiten 2017 Sector Garment and Textile from Top Capital Market 2017
- Best Listed Companies 2017 from Investor Magazine for Textile and Garment Sector
- ❖ Best Emiten by Analyst Selection in "Yuk Nabung Saham" programme 2017
- Best Liability Management Asset Asian Award 2016 by Triple A
- The Top 50 Company For 2016 Best of the Best Awards, Forbes Indonesia
- Rank-1 For Textile and Garment Group Economic Review
- Rank A For Best GCG 2016 Economic Review
- ❖ Top Ten Blue as one of the best IDX Listed Company 2016
- 40 Best Listed Company by Analyst Selection 2016

#### **AWARDS (Cont'd)**

- ❖ PT Sri Rejeki Isman Tbk received Best Emiten for Multi Industri Sector from Bisnis Indonesia Award 2016
- ❖ PT Sri Rejeki Isman Tbk received "Top Performing Best Listed Companies 2016" from Investor Magazine for Textile and Garment sector
- Obsession Awards 2016 from Obsession Media Group (OMG) for nominator Category Best Regional Achievers sub category Local Giants
- Mr Iwan Setiawan Lukminto (CEO) as Finalist EY World Entrepreneur of The Year 2015 from Ernst & Young



























Disclaimer: This newsletter may contain forward-looking statements that involve risk and uncertainties. Actual future actions may differ materially from those expressed in forward-looking statements as a result of a number of risk, uncertainties and assumptions. You are cautioned not to place undue reliance on those forward-looking statements, which are based on current view of management on future events.

For further inquiry, please contact:

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